

# Plain Language

*Janet Shimabukuro*  
Washington State Dept of Revenue  
June 2015



Department of  
**Revenue**  
Washington State



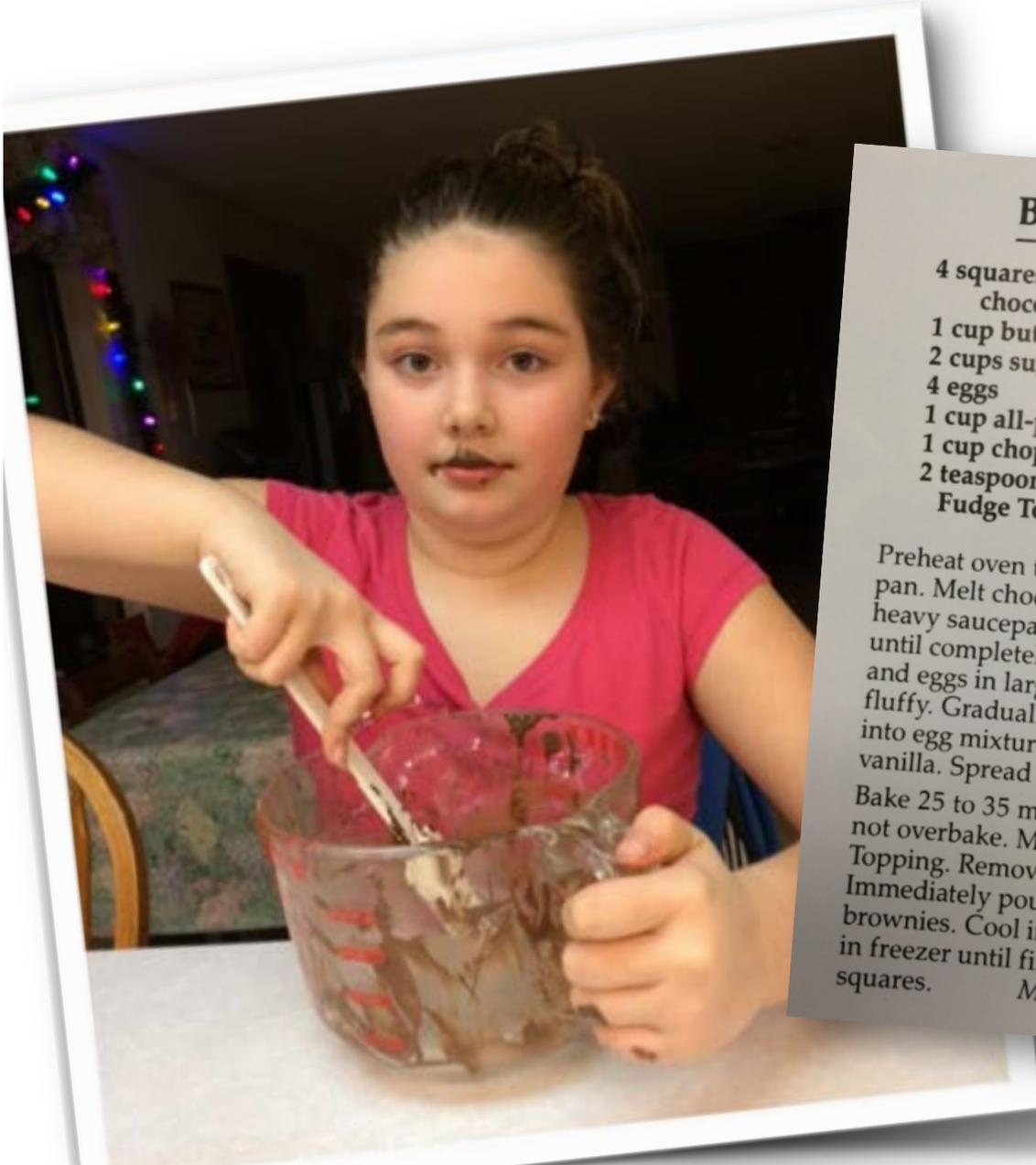
## What is Plain Language/Plain Talk?

Plain Talk is writing clearly so your audience can understand, after one read, the message you are sending and what they need to do.



## What is Plain Talk?

- Plain Talk is not deleting complex information to make a document easier to understand.
- For your reader to make informed decisions, complex information must be provided.
- Plain Talk assures that the complex information is presented clearly and orderly so that it can be understood.



## Brownie Fudge

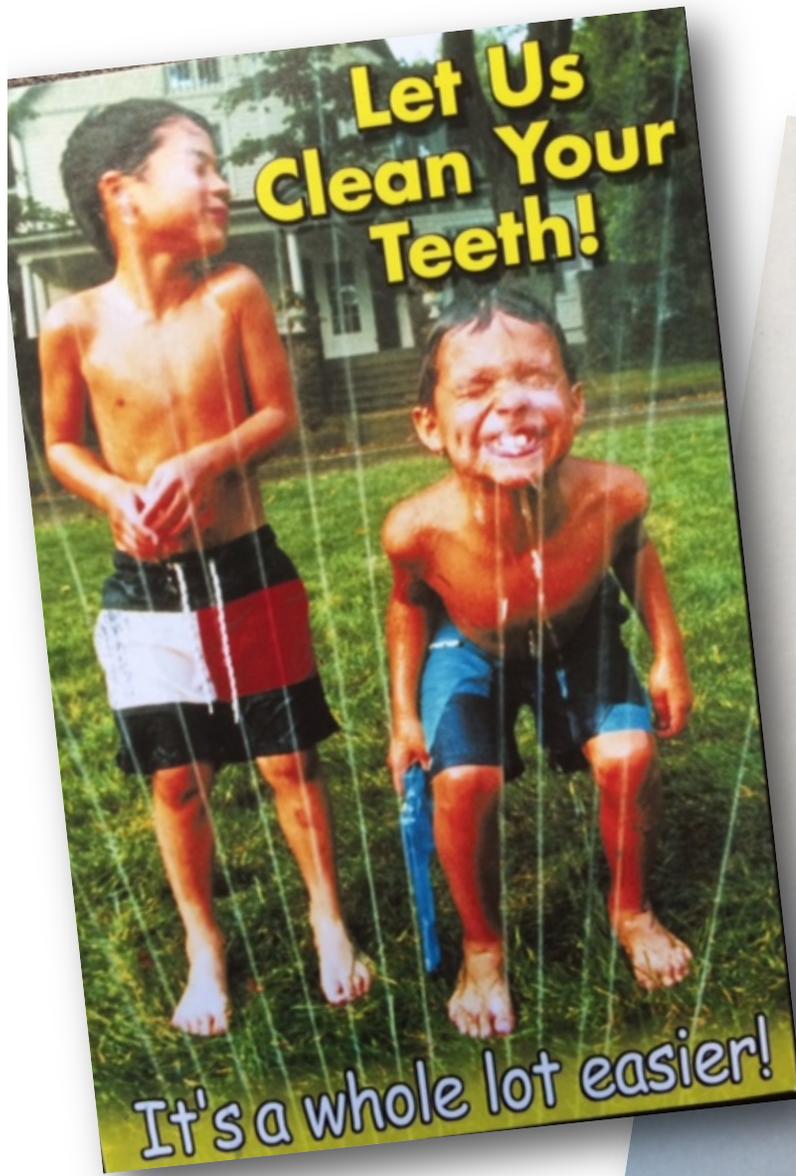
- 4 squares (1 ounce each) unsweetened chocolate
- 1 cup butter or margarine
- 2 cups sugar
- 4 eggs
- 1 cup all-purpose flour
- 1 cup chopped walnuts
- 2 teaspoons vanilla
- Fudge Topping (recipe follows)

Preheat oven to 350°F. Butter 13×9-inch pan. Melt chocolate and butter in small heavy saucepan over low heat, stirring until completely melted; cool. Beat sugar and eggs in large bowl until light and fluffy. Gradually whisk chocolate mixture into egg mixture. Stir in flour, walnuts and vanilla. Spread evenly in prepared pan. Bake 25 to 35 minutes or just until set. Do not overbake. Meanwhile, prepare Fudge Topping. Remove brownies from oven. Immediately pour topping evenly over hot brownies. Cool in pan on wire rack. Place in freezer until firm. Cut into 1-inch squares. *Makes about 9 dozen brownies*

## What is Plain Talk?

- Plain Talk is deciding what your reader needs to know before words and sentences are even considered.
- A Plain Talk document doesn't contain unnecessary words, and is written at the reader's level.
  - ✓ Sentence structure is tight.
  - ✓ Tone is welcoming and direct.
  - ✓ Design is visually appealing.

Adapted from the Security and Exchange Commission's  
*"A Plain English Handbook"*



**Olympia Pediatric Dentist**

2612 Yelm Highway SE • Suite A  
Olympia, WA 98501

**(360) 352-3515**

*Just a reminder...*

It is time for your  
regular dental check-up.  
Please call to schedule  
an appointment.



*Thank You!*

## State and federal support of clear writing

- 2005 – Washington Governor Gregoire issues “Plain Talk” Executive Order
- 2010 – President Obama signs the Plain Writing Act of 2010
- 2011 – President Obama issues Executive Order requiring regulations to be written in plain language

## How did we get here?

- We learned to talk at home.  
**Success** was being understood.
- We learned to write in school.  
**Success** was impressing our teacher and getting an A.
- At the Department of Revenue, **success means your readers get the message you intended to send.**
- We must write to **inform** not to impress.

## Plain Talk is smart business

When customers don't understand documents, you may have to:

- ✓ Answer phone calls
- ✓ Correct customer mistakes
- ✓ Write follow-up letters to explain
- ✓ Develop background materials
- ✓ Litigate issues

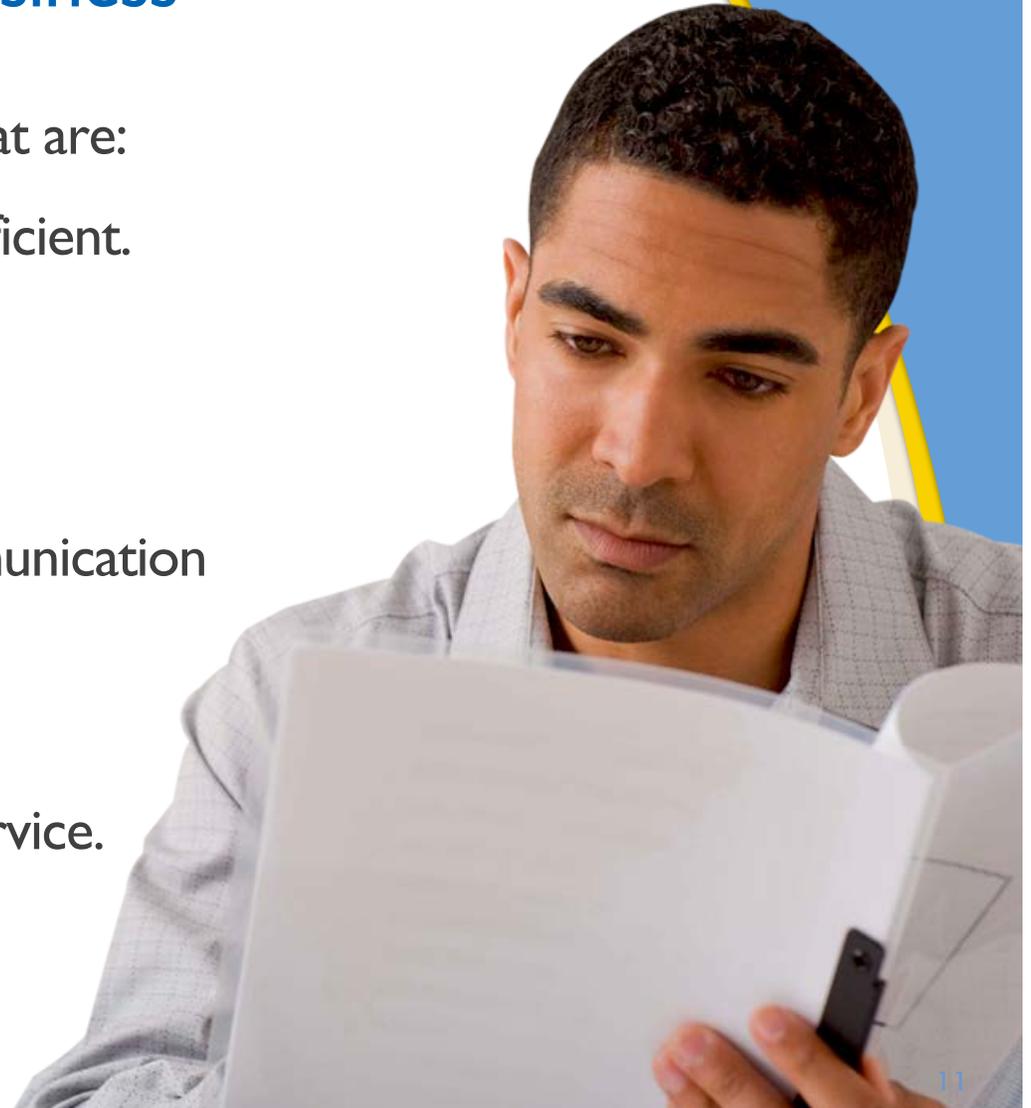
## Plain Talk is smart business

We can write documents that are:

- ✓ legally accurate and sufficient.
- ✓ clear and usable.

These documents provide:

- ✓ better customer communication and understanding.
- ✓ increased compliance.
- ✓ improved customer service.



## Choosing your documents

Things to consider:

- ✓ Agency business goals
- ✓ Documents that are hard to understand
- ✓ Documents with broad circulation

## Who should be involved?

- Plain Talk writer
- Customer experts
  - ✓ Know the questions customers have after reading the letter
- Policy expert or legal counsel
- Management
  - ✓ Approves new letter and makes sure it gets used

## Six steps

1. Plan your letter and write to your reader
2. Focus on people
3. Use short, simple sentences
4. Use words readers know
5. Organize information in logical order
6. Make the text visual

## Step 1 – Plan Your Letter

What's the story?

- ✓ What do you want to achieve? (purpose)
- ✓ Who is the letter going to? (readers)
- ✓ When, where, why, and how will they read the letter? (Scenarios of use)

**WASHINGTON DRIVER LICENSE**

**LIC # SHIMK2E270KT**      **EXP 02-30-2015** ♥

**SHIMABUKURO, JANET E**  
7257 RIDGE PRAIRIE DR  
OLYMPIA WA 98516-2757

**CDL**      **END**      **RES C**  
**SEX**      **HT**      **WT**      **EYES**  
**F**      **5-08**      **145**      **BRN**

**ISSUE DATE 05-14-2000**  
**DOB 03-31-1973**

*Janet Shimabukuro*

32101344D1549



## Step 2 – Focus on People

- Help readers see themselves in the text
  - ✓ Use words like “*I, me, we, our, ours, you, your*”
- Use personal pronouns or name the person doing the action
  - ✓ I am writing in response...
  - ✓ Suzy Smith will contact you...
  - ✓ You may copy this certificate...

# Exercise 1

## Using personal pronouns

## Step 2 – Focus on People

- Use action verbs
  - ✓ Affix a signature = sign
  - ✓ Make payment = pay
- Look for nouns that hide verbs
  - ✓ denial = deny
  - ✓ maintenance = maintain, keep up
  - ✓ assignment = assign
  - ✓ failure = fail

## Step 2 – Focus on People

- Write in active voice
  - ✓ Active = “*who is doing what to whom*”
  - ✓ Passive voice:
    - Form C must be completed by all homeowners.
- Active voice:
  - ✓ All homeowners must complete Form C.
  - ✓ You must complete Form C.





Department of  
**Revenue**  
Washington State



# Exercise 2

## Changing Passive to Active

## Step 3 – Short, Simple Sentences

- Keep each sentence to one thought – or two tightly connected thoughts

*“If you have to read a sentence more than once to understand it, it is too long.”*

## Step 3 – Short, Simple Sentences

Avoid unnecessary words

- ✓ Weak: The purpose of this letter is to tell you that we have accepted your claim...
- ✓ **Strong:** We have accepted your claim...
- ✓ Weak: There are three forms that must be completed.
- ✓ **Strong:** You must fill out three forms.

## Step 3 – Short, Simple Sentences

Think about the order you want to give the message

### **Before:**

Interested persons, on or before March 1, 2015,  
may submit to the Hearing Clerk written  
comments regarding this proposal.

## Step 3 – Short, Simple Sentences

Think about the order you want to give the message

### **After:**

We invite you to comment on this proposal.

Send comments to:

Hearing Clerk

PO Box 400

Olympia, WA 98501

*Deadline: March 1, 2015*

# Exercise 3

## Untangling Sentences

## Step 4 – Use Words Readers Know

Use short and simple words

- ✓ cease = stop
- ✓ prior to = before
- ✓ procure = get
- ✓ remit = send, pay
- ✓ retain = keep
- ✓ terminate = end

## Step 4 – Use Words Readers Know

Use short and simple words

✓ commence = ?

✓ employ = ?

✓ furnish = ?

✓ inquire = ?

✓ transmit = ?

✓ utilize = ?

## Michael Scott offers his wisdom



## Step 4 – Use Words Readers Know

Avoid “legalisms”

- ✓ aforesaid = the
- ✓ pursuant to = the law says
- ✓ said “*person*” = the “person”

Define terms, if necessary



A lien may be claimed for all professional services, materials or equipment furnished after a date that is 60 days before this notice was given to you or mailed to you, unless the improvement to your property is the construction of a new single-family residence, then 10 days before this notice was given to you or mailed to you.

ORDER # 20837 & 20842

**NOTICE TO OWNER**

**IMPORTANT: READ BOTH PAGES OF THIS NOTICE CAREFULLY  
PROTECT YOURSELF FROM PAYING TWICE**

MARCH 31, 2015

(DESCRIPTION OF PROPERTY, STREET ADDRESS OR GENERAL LOCATION)

TRU-TRUSS INC.

(NAME OF PERSON ORDERING THE PROFESSIONAL SERVICES, MATERIALS OR EQUIPMENT)

sent to you to tell you who is providing professional services,  
sent to your property and to advise you of the rights of these  
like note that laborers on your project may claim a lien without

**OF EXISTING RESIDENTIAL PROPERTY**

labor, professional services, materials or equipment for the  
occupied principal residence and who are not paid, have a right  
ur property. This claim is known as a construction lien.

can claim against your property. Claims may only be made  
ive not yet paid to your prime contractor as of the time this  
ce was mailed to you. Review the back of this notice for

**NEW RESIDENTIAL PROPERTY**

s, materials or equipment for the improvement of you  
t you or your contractor fail to pay us, we may file a lien  
If professional services, materials or equipment  
ce was given to you or mailed to you, unless the  
a new single-family residence, then 10 days before this

Road N.E.  
3123

equipment provided or to be provided;  
vented and solid blocking, and hangers.

IMPORTANT INFORMATION ON PAGE 2

## Step 4 – Use Words Readers Know

Use “*must*,” “*may*,” “*should*” appropriately.  
Do not use “*shall*” in letters.

- ✓ For obligation, use “*must*”
- ✓ For permission, use “*may*”
- ✓ For a strong suggestion, use “*should*”
- ✓ For a physical possibility, use “*can*”

## Step 5 – Organize information in logical order

- Add a reference line
  - ✓ gives a quick view of the main point
- Chunk information
  - ✓ separates information into manageable pieces
- Use bold headings and white space
  - ✓ help users locate information

## Step 5 – Organize information in logical order

### Beginning

- ✓ reference line
- ✓ context – if needed, give a brief context-setting, background statement
- ✓ main point – right up front, even if it is bad news
- ✓ overview – what’s in this letter (if it is long)

## Step 5 – Organize information in logical order

### **Middle**

What users need to know in logical order

- ✓ tell user what to do
- ✓ answer questions user will have
- ✓ inform of rights (appeal, privacy, others)

### **End**

- ✓ where to get more information
- ✓ whom to call if user needs

From: Zahn, Clyde (DOR)  
To: Masteller, Cyndi (DOR)  
Cc: Eastman, Kimberly (DOR); Shimabukuro, Janet (DOR)  
Subject: RE: Does SB 6447 have an impact on our operations?

Sent: Tue 01/31/2012 8:46 AM

Yes, but there's not that much *work* for BLS-TPS itself.

Some, but not all of the affected licenses operate through BLS (profit corporation *renewals* for Secretary of State, several of DOL's business licenses, and DOH's Shopkeeper and X-Ray Facility business licenses). A percentage of the transactions will occur online and have the money collected by credit card (see expenses below).

**Expense Impact:**

A somewhat loose end still exists in determining how to pay the cost of collecting part of the revenue by credit card (actually who ends up paying the cost) and whether/how BLS will bill that cost for reimbursement. That total cost between all the licenses for all three agencies involved could be between \$15,000-\$20,000 annually.

Other, Implementation expenses (see implementation below) are absorbable.

**Implementation Impact:**

The BLS-I.S. division would be primarily impacted in order to do the system set-up to accommodate the \$10 and 3% surcharges as appropriate. BLS-TPS staff would be involved in making some minor computer table entries and assisting in the final testing of the funding changes made by I.S.

After implementation, there would be additional, pass-through revenue processed by BLS applicable to the affected licenses which would be deposited by journal voucher into the appropriate dedicated fund (automated process for BLS, an added manual step for DOR's fiscal staff).

# Exercise 4

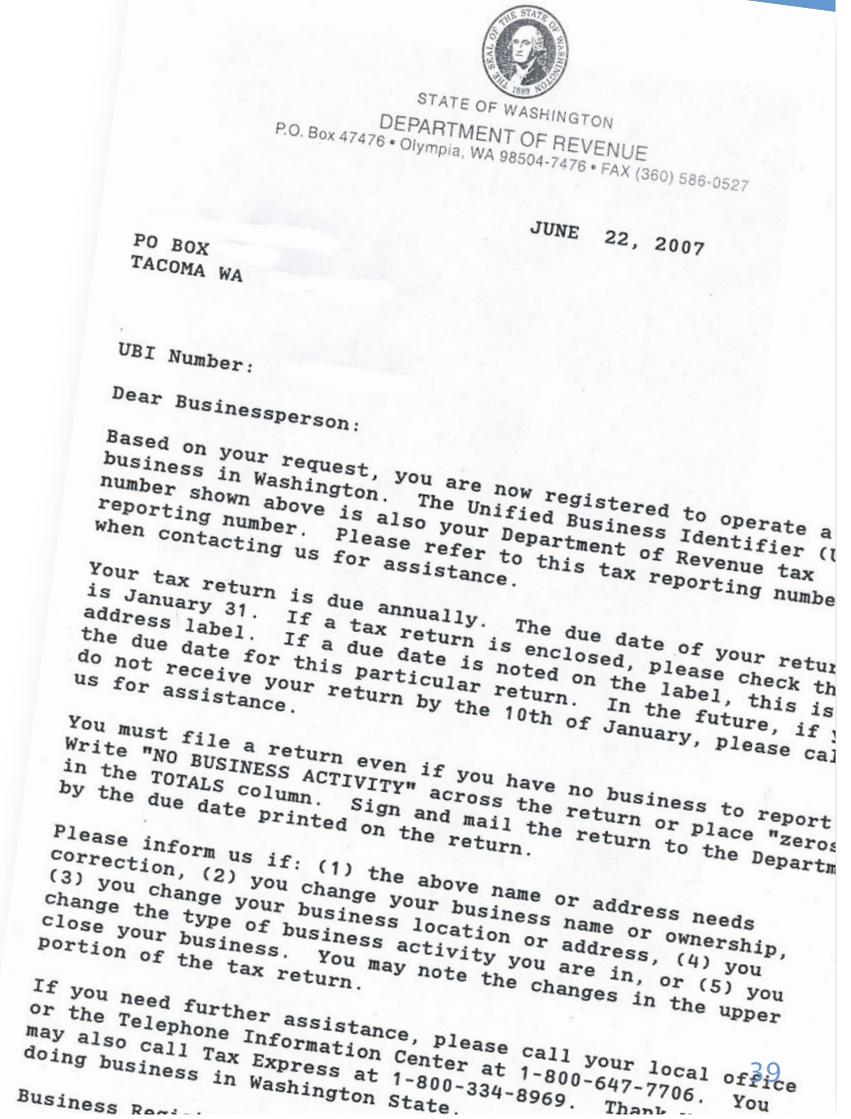
## Create strong reference lines

## Step 6 – Make the Text Visual

The design of your document is

**the first thing  
your reader sees.**

- ✓ Lots of text
- ✓ Blocky
- ✓ Not scannable
- ✓ Not respectful of the reader's time
- ✓ Not a very good first impression



## Step 6 – Make the Text Visual

### Good design lets information flow

- Good design lets information flow
- Header clearly identifies purpose
- Short paragraphs create white space
- Content is easily scanned by reader
- Bold, clear subheads help reader find information
- Respectful of the reader's time

January 30, 2008

John Doe  
John's Long Johns  
123 Main Street  
Anytown, WA 99999

UBI Number: 000-000-000  
PAC Code: X111111X

**IMPORTANT! Tax Registration Information. Please keep on file.**

Congratulations! You are now registered to operate a business in Washington. Your Un Business Identifier (UBI) number shown above is also your Department of Revenue (DOR) registration number. Please refer to this number any time you contact us for assistance.

**Your reporting dates**  
Your business needs to report taxes **annually**. Your tax return is due January 31 following taxable period (e.g. January 1 through December 31 of the previous year).  
Based on your business open date, the first return you must file is the <return period> return is due on January 31, 2008. We will mail your return to you.

**How to file your return**

- E-file on our web site. Filing your state excise tax return electronically saves time and helps your business avoid penalties by calculating taxes due and flagging potential errors. To get started on E-file, go to <http://dor.wa.gov>. You will also need your Pre-assigned Access Code (PAC). This is printed below your UBI Number on the front page of this letter.
- Request a printed form. Call our Telephone Information Center at 1-800-647-7706 to request tax return forms using the automated system or speak to a tax representative.
- Download forms. Go to our website at <http://dor.wa.gov>.

**If you do not have business activity in a particular period**  
You must file a tax return even if you did not have any business to report. See the instructions on the tax return to learn how to report correctly when your business did not have activity, or call us for help.

**Questions**  
Contact your local DOR office, the Telephone Information Center at 1-800-647-7706, or visit our web site at [dor.wa.gov](http://dor.wa.gov).  
Please contact us immediately if your account information changes or you have any questions.

Good luck with your new business!

## Step 6 – Make the Text Visual

- Use lists and tables whenever possible
- Use bulleted lists for items/conditions

### Before:

In addition to your application,  
please include:

your resume, references, work  
samples, and photograph.

**Use tax estimates**

Please take one of these actions:

- Review goods and services acquired since **January 1, 2008** and identify those that were untaxed. (See Tips in the next section.)
- Use the chart below to estimate your use tax liability.

According to our statistics, retailers report the following average value of items subject to use tax *annually* based on their reported annual gross business income:

Annual Gross Business Income	Annual Average Value of Items Subject to Use Tax
Less than \$500,000	\$7,331
\$500,000 - \$9,999,999	\$33,780
\$10,000,000 - \$99,999,999	\$178,978
Greater than \$100,000,000	\$2,406,978

To use the chart, multiply the Annual Average Value times the number of years to determine the amount you must report for both state and local use tax on your excise tax return.

*Continued...*

## Step 6 – Make the Text Visual

### **After:**

Please submit:

- ✓ Your application
- ✓ Resume
- ✓ References
- ✓ Work samples
- ✓ Photograph

## Step 6 – Make the Text Visual

Use numbered lists for instructions

1. Complete the form.
2. Sign and date it.
3. Mail it in the enclosed envelope.

We will redeliver OR you or your agent can pick up your mail at the Post Office. (Bring this form and proper ID. If your agent will pick up, sign below in item 2, and enter agent's name here):

<p>1. <b>a. Check all that apply in section 3;</b> <b>b. Sign in section 2 below;</b> <b>c. Leave this notice where the carrier can see it.</b></p>	<p><b>LACEY POST OFFICE</b> <b>5815 LACEY BLVD SE</b> <b>LACEY, WA 98503</b> <b>MON-FRI 8:30AM-6:00PM/SAT 9:00AM-3:00PM</b> <b>www.usps.com/redelivery or 800-ASK-USPS (275-8777)</b></p>	
<p>2. Sign Here to authorize redelivery or to authorize an agent to sign for you:</p>	<p>Delivery Section</p>	
<p>3. <input type="checkbox"/> Redeliver (Enter day of week.):</p>	<p>Signature X</p>	
<p>(Allow at least two delivery days for redelivery, or go to <a href="http://usps.com/redelivery">usps.com/redelivery</a> or call 800-275-8777 to arrange redelivery.)</p>	<p>Printed Name</p>	
<p><input type="checkbox"/> Leave item at my address (not available if you or your agent must be present)</p>	<p>Delivery Address</p>	<p>7206 Prairie Ridge</p>
<p>(Specify where to leave. Example: "porch", "side door". This option is not available if box is checked on the front requiring your signature at time of delivery.)</p>	<p><b>USPS</b></p>	
<p><input type="checkbox"/> Refused <input type="checkbox"/> Forward <input type="checkbox"/> Return</p>	 <p>5293 0496 2758 9355</p>	

PS Form 3849, July 2013 (Reverse)

## Step 6 – Make the Text Visual

Make the lists parallel

### **Before:**

Individuals applying for permits must

- ✓ be 21 or older
- ✓ shall have a valid driver's license
- ✓ residency in this state is required
- ✓ not have drunk driving convictions

## Step 6 – Make the Text Visual

Make the lists parallel

### **After:**

Individuals applying for permits must be

- ✓ 21 or older
- ✓ a legal resident of the state

They must have:

- ✓ a valid driver's license
- ✓ no conviction for drunk driving

## Step 6 – Make the Text Visual

### First draft of our Amnesty Application

- Used another state's amnesty form as a template.
- Users found it difficult to complete.
- We asked ourselves:

*What is the least amount of information a taxpayer can provide that will allow us to process their application?*

WASHINGTON STATE APPLICATION FOR TAX AMNESTY  
February 1 – May 1, 2011  
EXE - AMN

Deadline for filing is April 18<sup>th</sup>, 2011. Please review instructions prior to completing this application.

**INSTRUCTIONS:**

1. Please read the Tax Amnesty rules to determine which taxes are eligible for amnesty, and if you qualify to participate in the program.
2. Complete all information requested in application. Incomplete applications are cause for denial of amnesty eligibility.
3. By participating in the tax amnesty program, all penalties and interest will be waived on back taxes required.
4. Taxpayer certifies that amounts listed below represent unpaid tax liabilities for periods on or before February 1, 2011.
5. For periods in which tax amnesty is applied for, you agree to waive rights to future claims for refund, credits, or appeal.

**NAME** \_\_\_\_\_

**BUSINESS NAME** \_\_\_\_\_ **TAX REPORTING ACCOUNT NUMBER** \_\_\_\_\_

**MAILING ADDRESS (NUMBER, STREET)** \_\_\_\_\_ **DAYTIME TELEPHONE NUMBER** \_\_\_\_\_

**CITY** \_\_\_\_\_ **STATE** \_\_\_\_\_ **ZIP CODE** \_\_\_\_\_ **COUNTY** \_\_\_\_\_

**EMAIL** \_\_\_\_\_

Check applicable box:  REGISTERED BUSINESS  UNREGISTERED BUSINESS  CONSUMER  
 OTHER (describe) \_\_\_\_\_

**NOTE:** In schedule below, you may combine all liabilities of the same tax type and show as lump sum. It is not necessary to itemize individual taxable transactions.

TAXES ELIGIBLE FOR AMNESTY	INVOICE NUMBER	ENTER TAX PERIOD		TYPE OF RETURNS Attached (if applicable)		TAX AMOUNT OF TAX DUE
		MONTH-YEAR (BEGINNING)	MONTH-YEAR (ENDING)	ORIGINAL RETURN	AMENDED RETURN	
<input type="checkbox"/> B&O Tax		/ /	/ /	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/> Cigarette Tax		/ /	/ /	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/> Commercial Vessel Tax		/ /	/ /	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/> Excise Tax		/ /	/ /	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/> Forest Tax		/ /	/ /	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/> Retail Sales Tax		/ /	/ /	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/> Use Tax		/ /	/ /	<input type="checkbox"/>	<input type="checkbox"/>	
<b>TOTAL AMOUNT DUE</b>						

I accept the terms of the Washington State Department of Revenue Tax Amnesty Program and certify that the information contained in this application is true and correct to the best of my knowledge. I understand that by signing this agreement, I agree to waive my right to protest, appeal, or file a claim for a refund or credit on the periods that have been granted amnesty.

Signature of Taxpayer (required) \_\_\_\_\_ Signature of Agent/Preparer \_\_\_\_\_ Date \_\_\_\_\_

**METHOD OF PAYMENT**

**Check or Money Order**  
Make Payable to: Washington State Department of Revenue  
(Please include your tax registration number on your check and indicate this is an "AMNESTY" payment)

**Electronic Payment**  
To pay by credit card, visit our web site at [dor.wa.gov](http://dor.wa.gov) and log in to "My Account" or call 1-800-372-9629 and follow the instructions.

Mail payments to:  
Department of Revenue  
PO Box 34052  
Seattle, WA 98124-1052

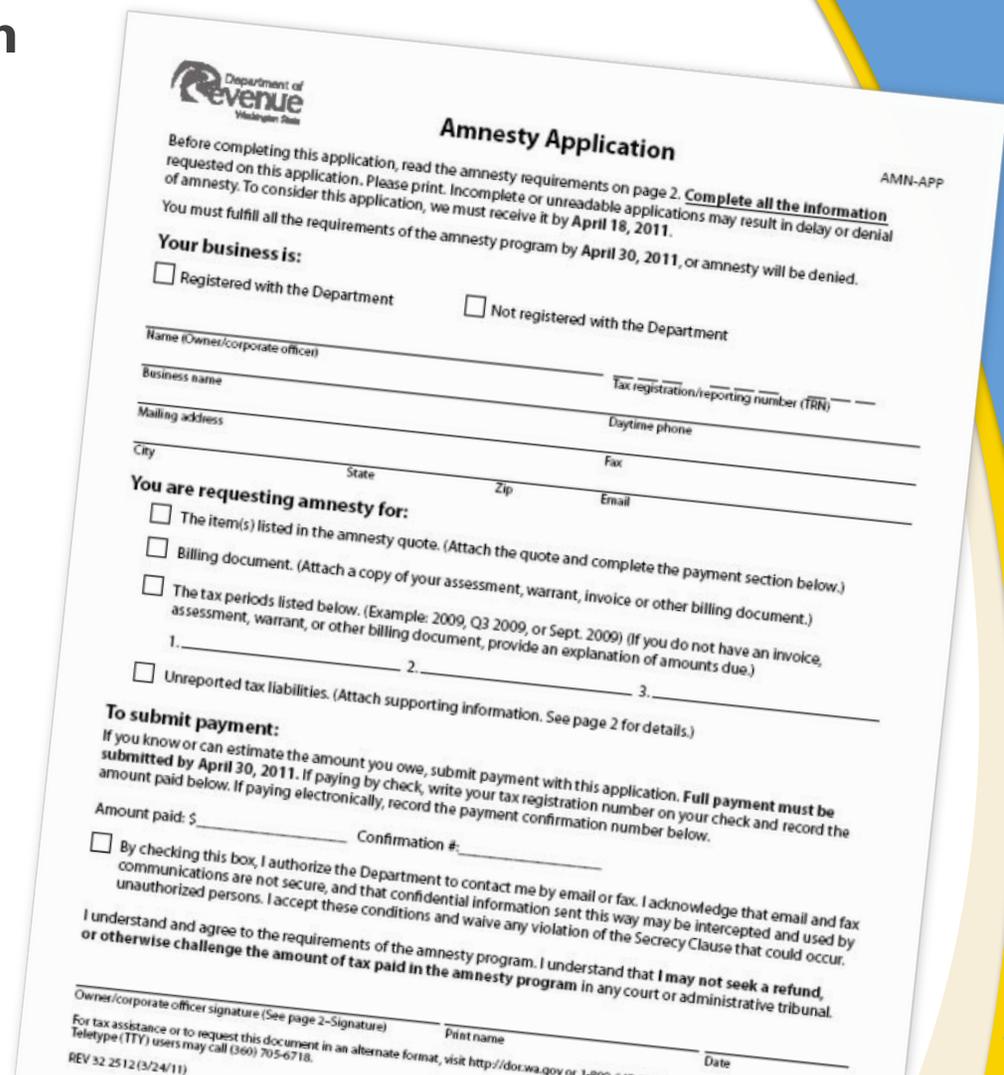
Amount enclosed: \_\_\_\_\_ Amount paid: \_\_\_\_\_  
Confirmation #: \_\_\_\_\_

QUESTIONS? Go to [dor.wa.gov](http://dor.wa.gov) or call 1-800-647-7706  
APPLICATION MUST BE POSTMARKED ON OR BEFORE \_\_\_\_\_

## Step 6 – Make the Text Visual

### Final Amnesty Application

- White space makes the form less intimidating
- We asked for only basic information
  - ✓ Business and contact information
  - ✓ Amnesty periods
  - ✓ Payment information
  - ✓ Signature and date



**Department of Revenue**  
Washington State

**Amnesty Application** AMN-APP

Before completing this application, read the amnesty requirements on page 2. **Complete all the information** requested on this application. Please print. Incomplete or unreadable applications may result in delay or denial of amnesty. To consider this application, we must receive it by **April 18, 2011**.  
You must fulfill all the requirements of the amnesty program by **April 30, 2011**, or amnesty will be denied.

**Your business is:**

Registered with the Department  Not registered with the Department

Name (Owner/corporate officer) \_\_\_\_\_  
 Business name \_\_\_\_\_ Tax registration/reporting number (TRN) \_\_\_\_\_  
 Mailing address \_\_\_\_\_ Daytime phone \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Fax \_\_\_\_\_  
 \_\_\_\_\_ Email \_\_\_\_\_

**You are requesting amnesty for:**

The item(s) listed in the amnesty quote. (Attach the quote and complete the payment section below.)  
 Billing document. (Attach a copy of your assessment, warrant, invoice or other billing document.)  
 The tax periods listed below. (Example: 2009, Q3 2009, or Sept. 2009) (If you do not have an invoice, assessment, warrant, or other billing document, provide an explanation of amounts due.)  
 1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_  
 Unreported tax liabilities. (Attach supporting information. See page 2 for details.)

**To submit payment:**  
 If you know or can estimate the amount you owe, submit payment with this application. **Full payment must be submitted by April 30, 2011.** If paying by check, write your tax registration number on your check and record the amount paid below. If paying electronically, record the payment confirmation number below.

Amount paid: \$ \_\_\_\_\_ Confirmation #: \_\_\_\_\_

By checking this box, I authorize the Department to contact me by email or fax. I acknowledge that email and fax communications are not secure, and that confidential information sent this way may be intercepted and used by unauthorized persons. I accept these conditions and waive any violation of the Secrecy Clause that could occur.

I understand and agree to the requirements of the amnesty program. I understand that I may not seek a refund, or otherwise challenge the amount of tax paid in the amnesty program in any court or administrative tribunal.

Owner/corporate officer signature (See page 2-Signature) \_\_\_\_\_ Print name \_\_\_\_\_  
 For tax assistance or to request this document in an alternate format, visit <http://dor.wa.gov> or 1-800-433-8888  
 Teletype (TTY) users may call (360) 705-6718. \_\_\_\_\_ Date \_\_\_\_\_

REV 32 2512 (3/24/11)

## Step 6 – Make the Text Visual

### **Good design checklist:**

- Can your reader scan for information?
- Do you use headers?
- Is there white space?
- Do you use bold text appropriately?
- Is the data visual? (bullets, tables, charts, or graphs)



**Readability Statistics**

<b>Counts</b>	
Words	1001
Characters	5406
Paragraphs	51
Sentences	48
<b>Averages</b>	
Sentences per Paragraph	1.5
Words per Sentence	16.4
Characters per Word	5.2
<b>Readability</b>	
Passive Sentences	18%
Flesch Reading Ease	32.9
Flesch-Kincaid Grade Level	12.0

OK

## Usability Testing

You think your document is clear, but you:

- ✓ Know the material
- ✓ Work at the agency
- ✓ Know the language

Is the customer like you?



## Usability Testing

Usability testing observes a typical customer's behavior:

Can they find what they need and understand what they find?

## What is Usability Testing?

- One-on-one meetings with representative customers
- 15 min to one hour long
- Participant reads a scenario
- Reads sections aloud
- Paraphrases in own words
- Answers factual questions about what they read

## Usability Test in action



## Who should you test?

- It is best to select people who represent the customers receiving the document
- A range of ages, familiarity with the program, education, responsibility
- 4 -10 people

## What you can learn

- Words people don't understand
- Words with different meanings
- Sentences too long or tangled
- Information customers still need
- Information that is not important
- Information not in the order or format expected

## Examples of Rewrites - Before

WASHINGTON STATE DEPARTMENT OF REVENUE  
**SPECIAL NOTICE**  
July 3, 2002  
Alternate Formats (360) 486-2342  
Teletype 1-800-451-7985

For further information contact:  
Telephone Information Center  
1-800-647-7706 or (360) 486-2345

**Use Tax Obligations of Computer-related Businesses**

The Department of Revenue routinely reviews the tax reporting practices of registered taxpayers to ensure proper reporting. We are contacting you with this reminder because, according to our records, you have not recently reported any **use tax** on the Combined Excise Tax Returns and may have overlooked a tax obligation.

Businesses owe either sales tax or use tax on tangible personal property used or consumed in conducting their business (this excludes goods held for sale, i.e., inventory). Generally, sales tax should be paid when purchasing such items. However, if you make purchases directly from out-of-state sellers via the Internet, telemarketing, and mail order, you may not have been charged sales tax. If you did not pay tax on such purchases, you need to report use tax on them. The following list contains examples of purchases on which you may owe the use tax:

- ◆ Consumable supplies such as paper, stationery, forms, reference books, magazines, canned software, etc.
- ◆ Capital assets such as furniture, computer hardware, file cabinets, copy machines, fax machines, office equipment, etc.

If you paid sales tax at the time of purchase for such items, you will not owe use tax and may disregard this notice.

**Timeframe** - Under the statute of limitations, the current timeframe that is open to audit or making tax adjustments is from January 1, 1998 through the year 2002. Therefore, please take some time to review your purchases made since January 1, 1998.

**How to Report Use Tax** - Report the total amount of your purchases on which no tax has been reported on lines 17 and 23 (also, report taxable purchases on line 26 if you are located in a Retail Tax Authority (RTA) district).

- ◆ For monthly and quarterly filers and those using the (regular) Annual Combined Excise Tax Return.
- ◆ For businesses reporting on the annual Simplified Combined Excise Tax Return.

If you are in the RTA district, you will need to file a regular Annual Combined Excise Tax Return. You may also call us to obtain the form and click on FORMS. You may also call us to obtain the form.

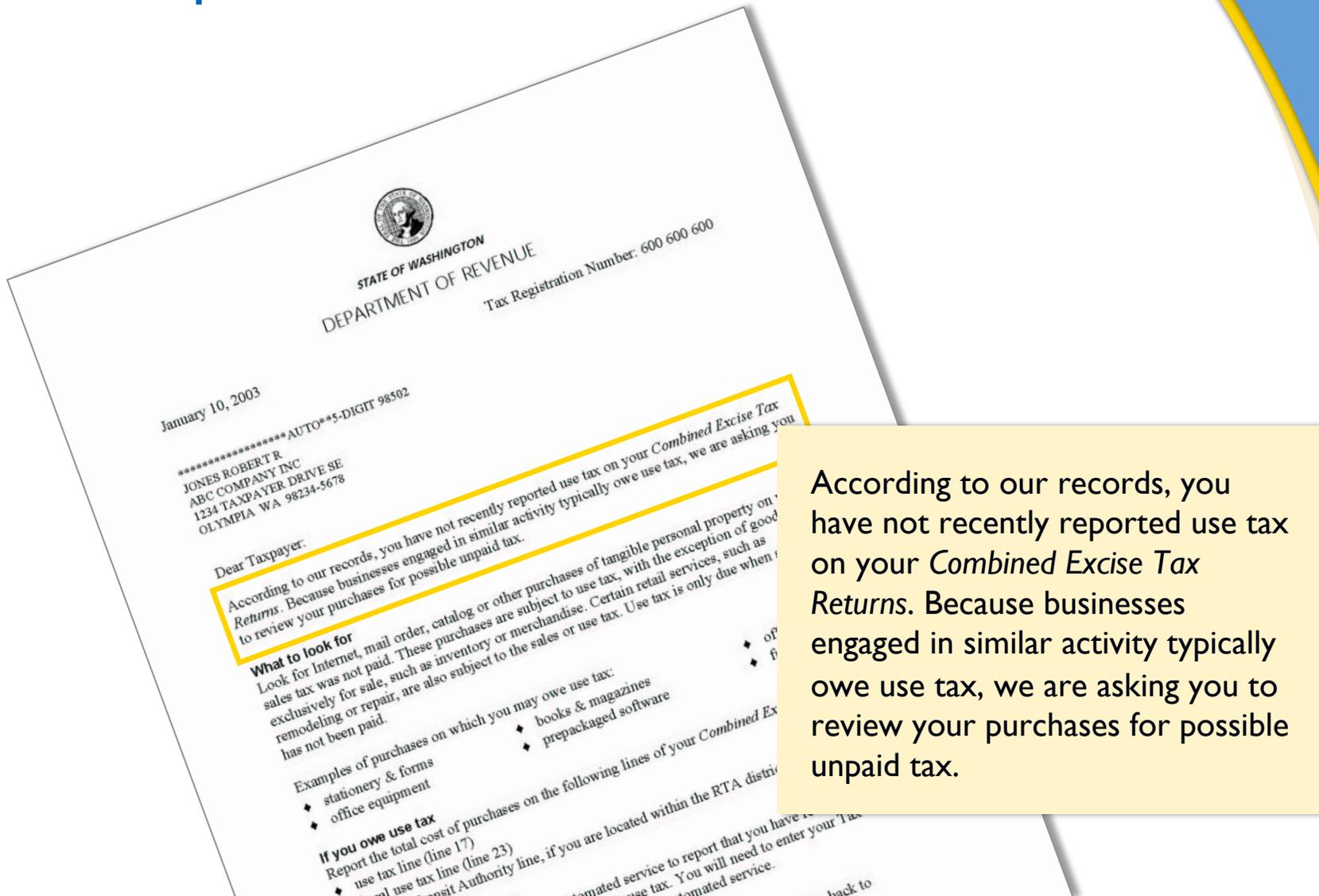
For reporting the local portion of the use tax, visit our website at [www.dor.wa.gov](http://www.dor.wa.gov) and click on FORMS. You may also call us to obtain the form.

For the visually impaired, call (360) 486-2345.

The Department of Revenue routinely reviews the reporting practices of registered taxpayers to ensure proper reporting. We are contacting you with this reminder because, according to our records, you have not recently reported any **use tax** on the Combined Excise Tax Returns and may have overlooked a tax obligation.

Therefore, please take some time to review your purchases made since January 1, 1998.

## Examples of Rewrites - After



STATE OF WASHINGTON  
DEPARTMENT OF REVENUE  
Tax Registration Number: 600 600 600

January 10, 2003

\*\*\*\*\*AUTO\*\*5-DIGIT 98502

JONES ROBERT R.  
ABC COMPANY INC  
1234 TAXPAYER DRIVE SE  
OLYMPIA WA 98234-5678

Dear Taxpayer:

According to our records, you have not recently reported use tax on your *Combined Excise Tax Returns*. Because businesses engaged in similar activity typically owe use tax, we are asking you to review your purchases for possible unpaid tax.

**What to look for**  
Look for Internet, mail order, catalog or other purchases of tangible personal property on which sales tax was not paid. These purchases are subject to use tax, with the exception of goods exclusively for sale, such as inventory or merchandise. Certain retail services, such as remodeling or repair, are also subject to the sales or use tax. Use tax is only due when the service has not been paid.

Examples of purchases on which you may owe use tax:

- ♦ stationery & forms
- ♦ office equipment
- ♦ books & magazines
- ♦ prepackaged software

**If you owe use tax**  
Report the total cost of purchases on the following lines of your *Combined Excise Tax Return*:

- ♦ use tax line (line 17)
- ♦ use tax line (line 23)

...omated service to report that you have...  
...use tax. You will need to enter your Tax...  
...omated service.

# Examples of Rewrites

## Before

RE: Records request received **date received**  
**name of company requested**  
**nature of material requested**

Dear **name of individual**:

Thank you for your public records request. Pursuant to RCW 42.17.320, we are informing you it has been received and we estimate a further response to you by mail within thirty (30) days. Although we hope to complete your request number 11 \_\_\_\_\_ as soon as possible, we are making allowances for variables such as file availability, increased request demand, computer system downtime and unforeseen staff shortages. If an inspection of file information would serve your needs better than a response by mail, feel free to contact us to arrange a file inspection appointment.

## After

RE: Request received date  
Subject: (Description of information requested)

Dear name:

We received your public records request and are now searching for the materials you requested. We will respond in 30 days to let you know:

- If the records are available.
- If any of the records will be withheld for legal reasons.
- If copy charges will apply and, if so, the amount.

# Examples of Rewrites

## Before

Return renewal and payment to:  
STATE OF WASHINGTON  
BUSINESS LICENSING SERVICE  
PO BOX 34488  
SEATTLE WA 98124-1488  
TELEPHONE: (206) 705-6698



**Business License Renewal Application**

UNIFIED BUSINESS ID: 601 660 567 001 0013  
CURRENT EXPIRATION DATE: 09 30 2014  
NEW EXPIRATION DATE: 09 30 2015  
BUSINESS OWNER NAME & MAILING ADDRESS:  
BROOKSTONE STORES, INC.  
1 INNOVATION WAY  
MOUNTAIN VIEW 98054 4573

BUSINESS FIRM NAME & LOCATION ADDRESS:  
BROOKSTONE STORES #177  
401 NE NORTHSHORE WAY  
SEATTLE WA 98178

Please make any corrections to the business name, mailing or business address. For your convenience, we encourage emailing us by email delays seeking your license. Payment requested by: 09-16-2014 To close this location, check here

**RENEW ONLINE! Go to BusinessRenewal.wa.gov Password: P036 69L2**

Your license will be invalid and late charges may apply if you completed renewal application and any fees due are not received by the expiration date.

**MINOR WORK PERMIT**

- To cancel the minor work permit, check here:  YES  NO
- To renew it, complete the following information:
  - How many minors (under age 18) do you plan to employ? Ages 16-17: \_\_\_\_\_ Ages 14-15: \_\_\_\_\_ Under age 14: \_\_\_\_\_
  - List specific duties performed by minors at this location (to keep the permit valid you must list duties each year): \_\_\_\_\_

RENEWAL APPLICATION FEE 11.00

UBI # 601 660 567 001 0013 TOTAL AMOUNT DUE: 11.00  
Make check payable to: DEPARTMENT OF REVENUE in U.S. funds only

I certify that I am a sole proprietor, partner, corporate officer, or sole member of a limited liability company, or a member of a partnership, and I am the owner of the business for which this renewal is being requested.

Signature of applicant: \_\_\_\_\_ Date: \_\_\_\_\_  
Print Name of Applicant: \_\_\_\_\_  
Print Name of Business: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

## After



**Business Owner Name & Mailing Address:**

<<Legal Entity Name>>  
<<Location Mailing Address>>

**Business Name & Location Address:**

<<Business Firm Name>>  
<<Location Address>>

UBI: <<16 DIGIT UBI>>  
Password: <<PASS WORD>>

<<Date>>

**It's time to renew your Washington State Business License.**

Our records indicate that your business license will expire soon.

To get started, follow these steps.

- Go online to [BusinessRenewal.wa.gov](http://BusinessRenewal.wa.gov)  
Have your payment information handy. We accept e-check, American Express, MasterCard, and Visa.
- Click "Renew online"
- Enter your UBI number and password, found above.

To avoid late fees or termination of your license, act early.

- To avoid late fees renew by <<mm/dd/yyyy>>

**Don't have a computer?**

To renew by mail, please call 1-800-451-7985 choose option 1 and then option 2 to request a business license renewal. Paper renewal forms are mailed once per week. Request your renewal form right away to avoid late fees. Late fees will apply if your completed renewal and payment is not received in our office by <<mm/dd/yyyy>>.

Business Licensing Service  
PO Box 47475 ♦ Olympia, Washington 98504-7475 ♦ Phone 1-800-451-7985 ♦ Fax (360) 705-6698  
[business.wa.gov/BLS](http://business.wa.gov/BLS)

# Examples of Rewrites

**From:** [Help Desk \(DOOR\)](#)  
**To:** [DOOR DL Critical Alerts](#)  
**Subject:** Critical Alert regarding CryptoWall response  
**Date:** Wednesday, September 24, 2014 8:09:55 AM  
**Attachments:** [image001.png](#)

---



**September 24, 2014**

**What is this email about?**

CTS has informed us that they have seen an increase of CryptoWall malware infections across the state government network. CryptoWall is ransomware that seeks out and encrypts documents on the infected machine and any connected shares or drives. The encrypted files are held ransom for a fee.

CryptoWall malware is distributed through spam emails, malicious advertisements on legitimate websites, and as fake updates for applications such as Adobe Reader, Adobe Flash, and Java.

**What do you need to do?**

- Be wary of all attachments and links in emails.
- Never open email attachments if you are unsure about the origin or reason for the attachment.
- Even if you receive an attachment from a friend or coworker, think twice before opening.
- Remember not to visit un-trusted websites or follow links provided by unknown or un-trusted sources
- Remember to be cautious when clicking on links in emails coming from un-trusted sources
- Remember not to download suspicious or unauthorized programs

**What Information Services is doing?**

We are blocking known CryptoWall IP addresses and websites at our internet filtering appliances. CTS is monitoring the email gateways for suspicious emails.

**What if I have questions?**

If you have any questions, concerns, or need assistance please contact the I.S. Help Desk at 360-596-3600

# Examples of Rewrites

## Before

Date

Dear Claimant:

The account(s) you are filing a claim for were reported to our office listing the account as being setup under the Uniform Gift to Minors Act (UGMA), the Uniform Transfer to Minors Act (UTMA) or was being held in trust (ITF).

**(See Original Owner Name in Box "B" of the claim form)**

We need proof that the person who these funds were being held for has not reached the age of 18 for ITF accounts or 21 for UGMA or UTMA accounts. The proof could be a copy of a driver's license, birth certificate, or current student ID card.

If the individual is over the age of 18 or 21 depending on how the account was reported they should now file the claim.

If you are aware of any special restrictions placed on the account please provide copies of additional documents such as: trust papers, guardianship papers, power of attorney, or others you determine are appropriate.

*Please return all of the previous documentation plus any new material requested.*

Thank you,

Tax Service Representative

## After

Date

### **Please provide proof of age**

Dear:

We received your claim form. This account was originally set up with a child as the account owner. We need to know the current age of this individual. If the individual is under the age of 18, we need proof of age. If the individual is over the age of 18, they must file their own claim form.

### **18 years of age and under**

Please send a copy of one of the following in the enclosed envelope:

- drivers license
- birth certificate
- current student identification card

### **Over 18 years of age**

The account owner must:

- make changes to the form enclosed and resubmit it.  
**or**
- call our office at 1-800-435-2429 for a new claim form.

### **If you have questions**

Call me at (360) \_\_\_\_\_.

Sincerely,

# Examples of Rewrites

## Before

Tax Registration Number: 999 999 999

Dear (Name):

Effective July 1, 2005, the city of Des Moines has imposed a Special Hotel/Motel tax of 1 percent. This Special Hotel/Motel tax is to be collected in addition to the retail sales tax. This tax is collected on the charge made for the furnishing of transient lodging by hotels, bed and breakfasts, rooming houses, motels, campgrounds, etc. Transient lodging is defined as the rental of lodging for periods less than 30 consecutive days. (See Rule 166 enclosed).

In order for the city of Des Moines to receive their tax distribution, please complete the "Special Hotel/Motel Tax" section on the back of the tax return and add the tax due into the total tax due on the front. Additionally, you should also continue to fill in the Transient Rental Income Information Section with your local four-digit location code and transient lodging income.

Thank you for your cooperation and assistance. If you have any questions, please call me at (360) 666-6666.

Sincerely,

Enclosure

Taxpayer Account Administration Division  
P O Box 47476 ♦ Olympia, Washington 98504-7476

## After

Tax Registration Number: 999 999 999

### **You must collect a new tax beginning July 1, 2005**

Dear (Name):

Beginning July 1, 2005, you must collect the Special Hotel/Motel tax in the City of Des Moines.

### **How much is the new tax?**

The new Special Hotel/Motel tax is 1 percent. It will change the retail sales tax rate you charge your customers from 8 percent to 9 percent.

### **How do I collect the tax?**

Apply the new 9 percent tax rate to charges for transient lodging. Transient lodging is the rental of lodging for periods less than 30 consecutive days. (See Rule 166 enclosed or visit <http://dor.wa.gov>.)

### **How do I report the tax?**

On future tax returns, you must:

1. Complete the *Special Hotel/Motel Tax* section.
2. Add the amount of the Special Hotel/Motel tax to your Total Tax Due.
3. Continue completing the *Transient Rental Income Information* section.

### **What if I have questions?**

You may contact me at (360) 666-6666.

Sincerely,

Enclosure

Taxpayer Account Administration Division  
P O Box 47476 ♦ Olympia, Washington 98504-7476

## Getting Started

- Clearly define goals and communicate expectations
- Provide staff training so everyone is on the same page
- Designate “go to” people who are accessible and knowledgeable
- Look for **small successes** and aim for continuous improvement
  - ✓ Better response rates
  - ✓ Shorter cycle times
  - ✓ Increased revenue
  - ✓ Improved customer satisfaction

## Building Project Framework

- Agency Policy
- Agency Style Guide
  - ✓ Standardizes letterhead, layouts, fonts, etc
- Forms/Letters Tracking System
  - ✓ Catalogs existing letters/documents
  - ✓ Maintains version control – pre/post
  - ✓ Standardizes flow of letter through review and implementation
  - ✓ Provides management reports

## Lessons Learned

- Support from the top is critical!
  - ✓ Make sure your top managers are plain language champions
- Flexibility is important – evaluate your approach and adjust if necessary
- Communicate and celebrate your successes!
  - ✓ Share good examples with staff

## Plain Talk resources

Washington State Plain Talk website

<http://www.governor.wa.gov/issues/reform/plaintalk/resources.aspx>

The Gregg Reference Manual

Federal Plain Language website

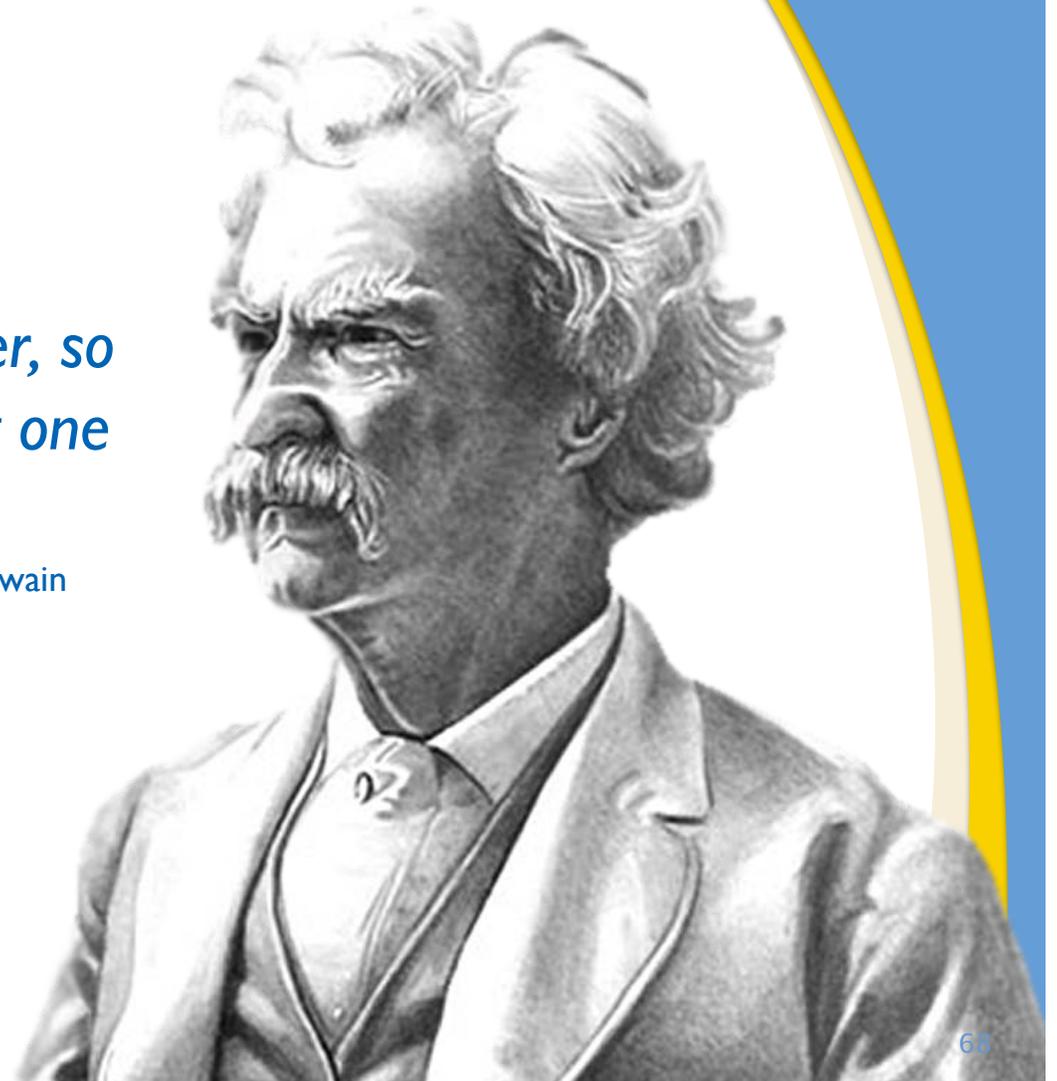
<http://www.plainlanguage.gov/>

Center for Plain Language

<http://centerforplainlanguage.org/>

*“I don’t have time to write you a short letter, so I’m writing you a long one instead.”*

Mark Twain



Questions?